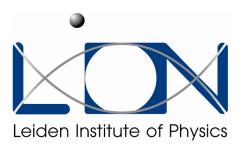
Reconciling long-term cultural diversity and short-term collective social behavior

#### Reference: Valori et al., PNAS vol. 109, no. 4, pp. 1068-1073 (2012)



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# "As one in the short run, diverse in the long run": **a paradox?**

#### Short-term collective social behavior

(fashion, financial bubbles, spontaneous order...) *increases* in an interconnected, online world.



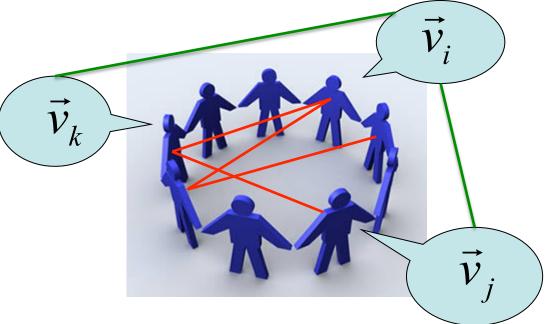
#### Long-term cultural diversity

(barriers among social groups, identities, beliefs...) **persists** irrespective of interconnectedness.

Models cannot explain both phenomena with same parameter choice: different mechanisms at different timescales?

# Preconditions for information diffusion

In models, an individual *i* is a vector **v** of *F* "features", each with Q "traits"



Bounded confidence ( $\omega$ ): information is expected to diffuse on the overlap  $a_{ii}$  between the social network  $s_{ii}$  and the cultural network  $c_{ii}$ 

$$a_{ij}(\omega) = s_{ij} \cdot c_{ij}(\omega)$$

$$c_{ij}(\omega) = \begin{cases} 1 & d_{ij} \le \omega \\ 0 & d_{ij} > \omega \end{cases}$$

Realistic choices for  $\mathbf{s}_{ii}$  have been studied. For  $\mathbf{c}_{ii}$  only random vectors.

# What about real cultural data? The EuroBarometer Project

large-scale survey of the European Commission;
face-to-face interviews with multiple-choice questions;
"beliefs, opinions and attitudes" about scientific (hot) topics.

"One day science will be able to give a complete picture of how nature and the universe work"

"There should be no limit to what science is allowed to investigate on"

"Food made from genetically modified organisms is dangerous"

"The authorities should formally oblige scientists to respect ethical standards"

"Scientists put too little effort into informing the public about their work"

Used to track scientific attitudes, and to aid policy making Here: data for year 1992, N=13000 individuals, 12 countries, 161 questions http://www.ec.europa.eu/research/press/ Mapping questionnaire data to vector opinions *N* individuals being asked *F*=161 multiple-choice questions (Q answers). Mapping to *N F*-dimensional "cultural vectors" (answers = features):

$$\vec{v}_i = (v_i^{(1)}, v_i^{(2)}, ..., v_i^{(161)})$$

Cultural distance between individuals:

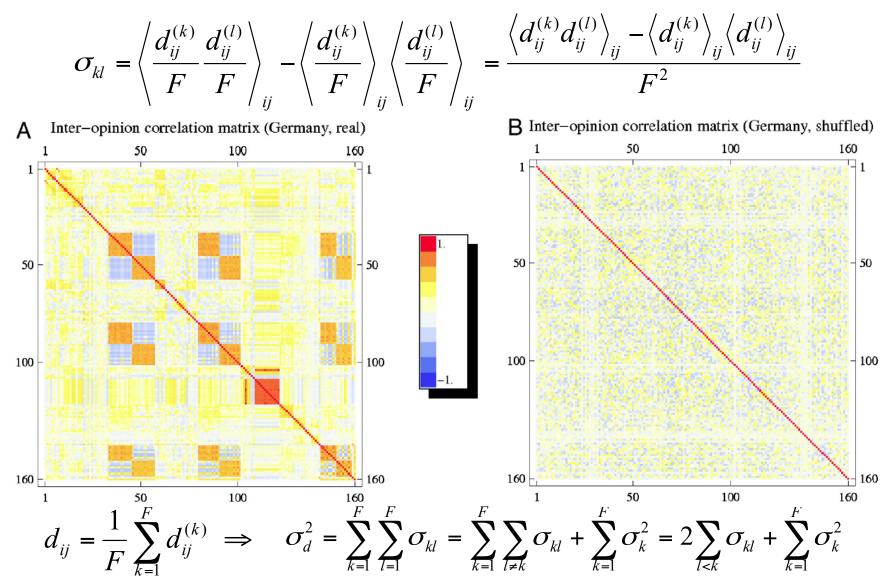
$$d_{ij} = \frac{1}{F} \sum_{k=1}^{F} d_{ij}^{(k)}$$

Metric answers:  $d_{ij}^{(k)} = \left| v_i^{(k)} - v_j^{(k)} \right| \left( v_i^{(k)} = 0, \frac{1}{Q^{(k)} - 1}, \frac{2}{Q^{(k)} - 1}, \dots, 1 \right)$  Non-metric answers:  $d_{ij}^{(k)} = \begin{cases} 0 & v_i^{(k)} = v_j^{(k)} \\ 1 & v_i^{(k)} \neq v_j^{(k)} \end{cases}$ 

2 null models: shuffled and random answers

# Correlations among opinions

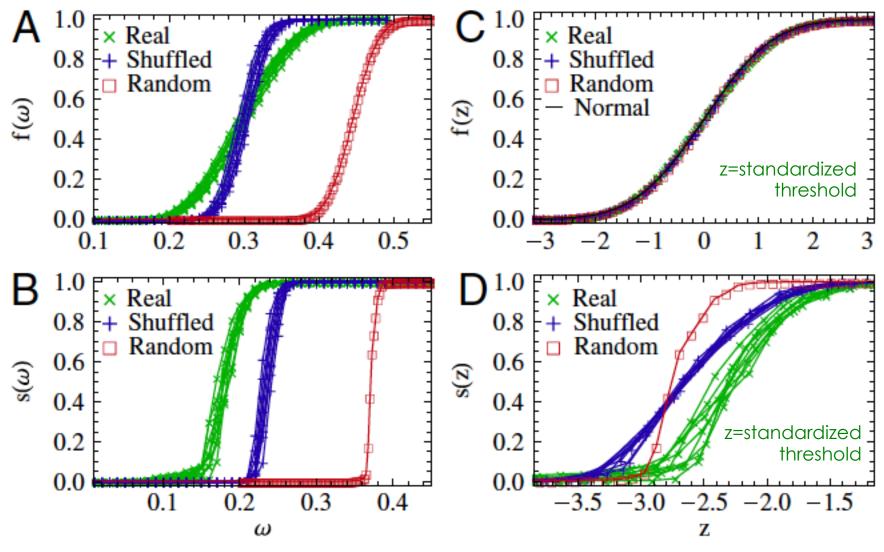
Real and randomized data differ, due to strongly correlated answers:



Bias toward positive correlations: consistent with homophily (likes attract)

## Local and global measures of influence

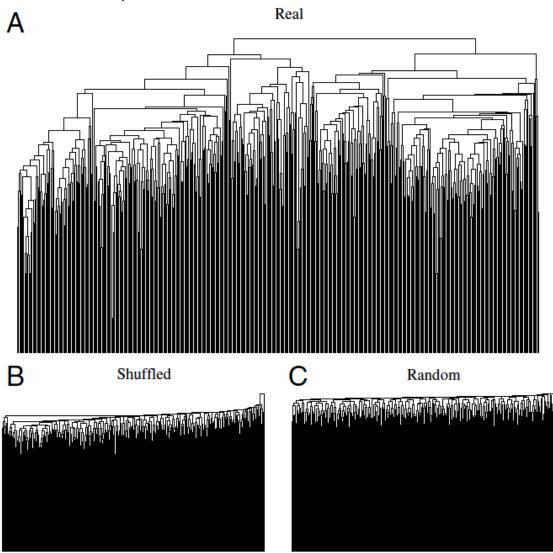
Local influence: connection probability (f) of the cultural graph



Global influence: size fraction (s) of the LCC in the cultural graph

# Ultrametric distribution of individuals in cultural space

Germany data: real, shuffled and random



Ultrametricity has strong effects on short-term and long-term dynamics

# Short-term collective social behavior

Human dynamics depends on culture/opinions (elections, fashion, etc.)

Let  $\phi_i = \pm 1$  represent the (binary) choice of the individual *i* ( $\langle \phi_i \rangle = 0$ )

Assume information diffusion subject to bounded confidence:

$$\phi_{i} = \phi_{j} \qquad d_{ij} \leq \omega$$

$$\left\langle \phi_{i} \phi_{j} \right\rangle = \left\langle \phi_{i} \right\rangle \left\langle \phi_{j} \right\rangle \qquad d_{ij} > \omega$$

Average choice (total outcome):

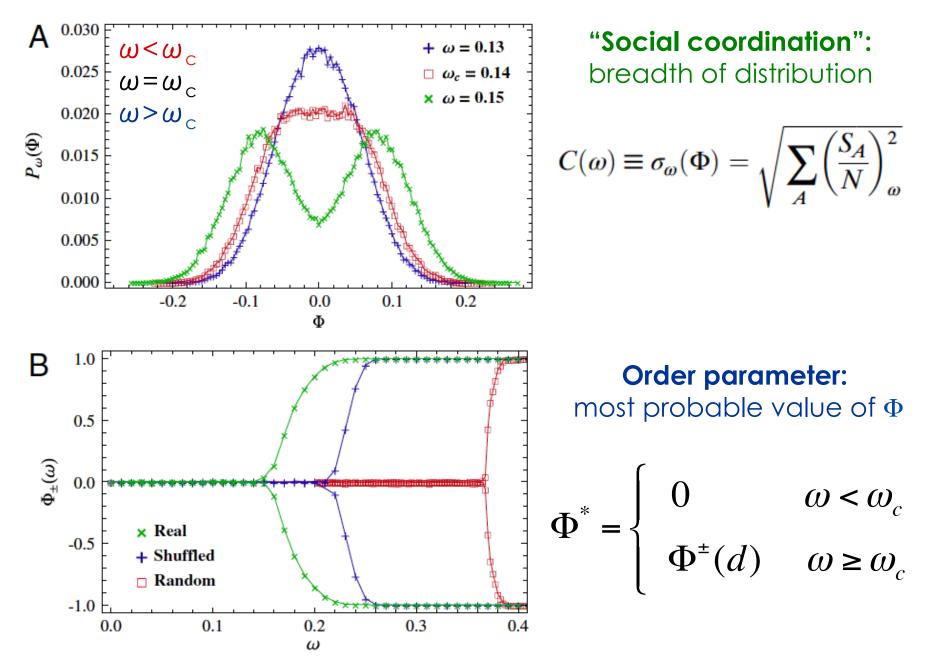
$$\Phi = \frac{1}{N} \sum_{i=1}^{N} \phi_i = \frac{1}{N} \sum_{c=1}^{n_c} s_c \phi_c$$

 $\phi_c$ : common choice of all individuals within cluster c  $s_c$ : size of c -  $n_c$ : number of clusters

Isolated individuals ( $\omega$ =0):

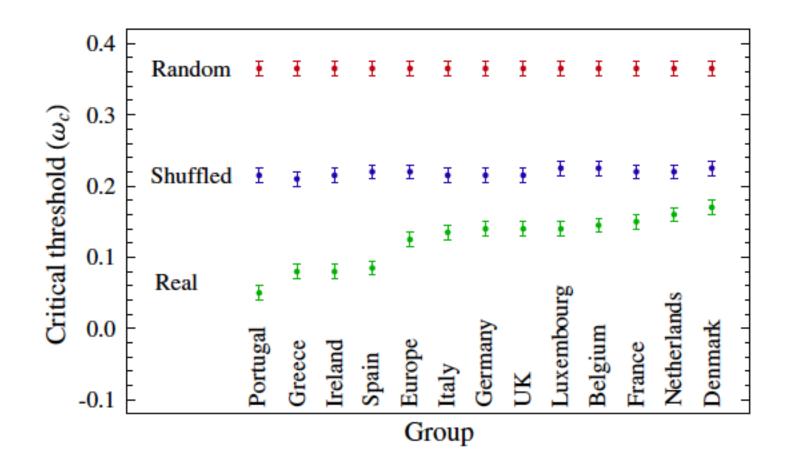
$$\Phi = \frac{1}{N} \sum_{i=1}^{N} \phi_i \approx Normal \text{ with zero mean}$$

### Spontaneous symmetry breaking



# Critical thresholds across Europe

A measure of 'resistance' to collective behaviour

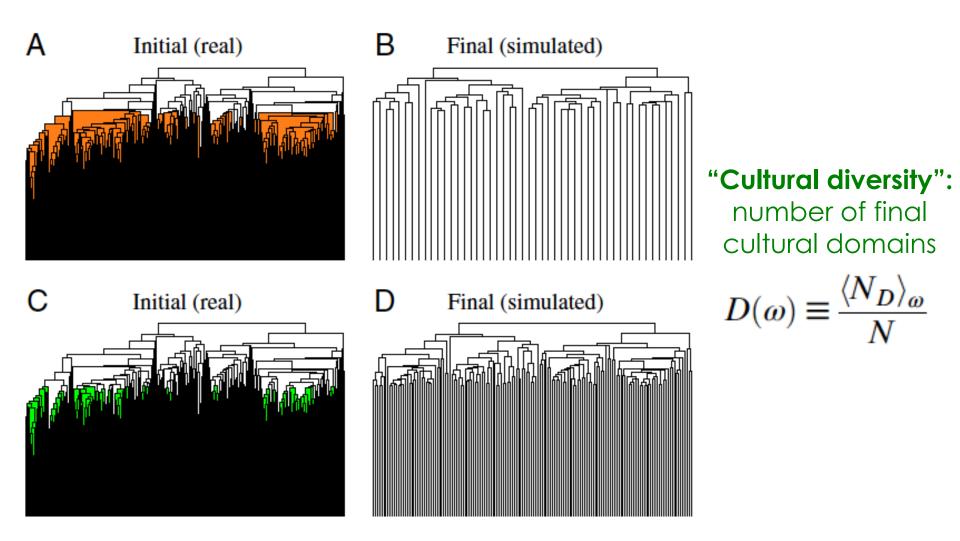


REAL < SHUFFLED

Ultrametricity systematically facilitates collective behaviour

# Long-term cultural diversity

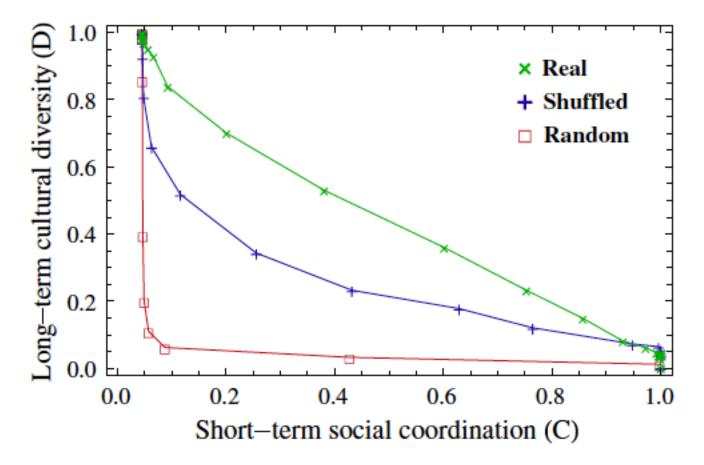
Axelrod model with threshold (as in Flahe and Macy, physics/0701333):



Ultrametricity confines cultural evolution within sub-branches

## Short-term coordination versus long-term diversity

Phase diagram combining the two processes:



Random data: either coordination or diversity (paradox) Real data: coordination and diversity reconciled!

# Conclusions

- First large-scale analysis of cultural vectors
- Individuals are hierarchically distributed in cultural space
- Ultrametricity facilitates short-term collective social behavior (smaller threshold to coordination)
- Ultrametricity constrains long-term cultural diversity (freezed branches of the dendrogram)
- With random data, coordination and diversity cannot coexist
- With real data, they can coexist: ultrametricity explains the paradox

Reference: Valori et al., PNAS vol. 109, no. 4, pp. 1068-1073 (2012)